

ANCHOR MATRIX GLOBAL

Industrial Sourcing & Supplier Coordination

*Connecting international industrial buyers
with selected manufacturing partners in China.*

anchormatrixglobal.com

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A Structured Link to Manufacturing Partners in China

Anchor Matrix Global (AMG) supports international industrial buyers that need drawing-based manufacturing, electrical cabinet and enclosure production, copper and busbar processing, machined components and selected automation solutions.

What AMG Coordinates

- RFQ intake and project framing
- Technical requirement clarification
- Capability identification against project requirements
- Manufacturing partner matching
- Sourcing coordination across partners
- Quotation coordination and revisions
- Project communication and follow-up

One Coordination Layer

AMG organises the specification, communication and supplier coordination so the buyer has a single structured interface across the sourcing process. The buyer's engineering and procurement teams are not running each partner separately.

How we work

AMG acts as the sourcing and coordination layer between international buyers and selected Chinese manufacturing partners. Manufacturing is performed by the selected production partner for each project. Capability and capacity are confirmed against the actual RFQ, not implied by category.

A buyer sends a drawing, a BOM and the project context to AMG. We translate the requirements into a structured match against one or more manufacturing partners, organise the clarifications that are usually needed before any quotation, and then coordinate the quotation, the revisions and the handover with the selected partner.

Five Capability Groups, Confirmed Per Project

AMG's current coordination scope covers five capability groups. Specific capability and capacity are confirmed against each project.

A	Sheet Metal Fabrication • Laser cutting • CNC punching • Bending and forming • Welding and assembly • Powder coating • Enclosures (sheet metal)	B	Electrical Cabinets & Enclosures • Electrical enclosures • Control cabinets • Distribution cabinets • Switchgear enclosures • Outdoor cabinets • Mounting plates	C	Copper / Busbar Processing • Copper busbars • Cut & formed copper • Drilled & punched busbar • Connection components • Custom copper parts
	Machined & Custom Industrial Components • CNC machined parts • Custom metal parts • Brackets and frames • Structural components • Small- and medium-batch • Drawing-based parts		Industrial Automation • PLC control cabinets • Automation control panels • VFD cabinets • Control boxes • Instrumentation • PLC programming • Custom automation		

If a project falls outside the five capability groups above, AMG will say so during RFQ review rather than overstate coverage.

Matching Projects to Suitable Manufacturing Partners

AMG works with selected Chinese manufacturing partners across complementary industrial capabilities. For each RFQ, AMG evaluates which partners appear relevant to the project's:

- Manufacturing process
- Material
- Drawing and specification
- Documentation requirements
- Quantity and production type
- Technical requirements

Many projects combine groups

A typical industrial project often engages two or more of the five capability groups — for example, a control cabinet (Group B + Group E) with copper busbar work (Group C) and machined brackets (Group D), all integrated into a sheet metal enclosure (Group A). AMG organises the supplier matching across these groups so the buyer does not have to coordinate each discipline separately.

What we look for in a partner match

The factors considered depend on the requirements and risk profile of the project. Common evaluation factors include:

- Capability fit against the print or specification
- Drawing and specification handling
- Technical responsiveness during clarification
- Quality-control approach
- Material and process suitability
- Documentation (English documentation, certificates, test reports)
- Customisation capability for drawing-based work
- Packaging and export readiness where relevant
- Communication and project coordination in English
- Quantity and production-type fit (prototype, small batch, recurring orders)

Confirmation

Partner selection and project-specific capability are confirmed against each RFQ. Capacity is confirmed per inquiry. Verification depth and documentation scope are aligned to the project's requirements.

How We Support an RFQ

The AMG RFQ process is a five-step flow built around confirmation at each stage before any commercial commitment.



Project-Specific Confirmation

Before quotation is finalised, the selected partner confirms feasibility against each of the items below.

- | | |
|--|--|
| <ul style="list-style-type: none">• Material grade and standard• Dimensions and thickness• Tolerances• Surface finish and coating• Build quantity and batch profile• Technical documentation requirements | <ul style="list-style-type: none">• Certification requirements• Inspection requirements• Packaging specification• Destination and export requirements• Project notes and constraints |
|--|--|

On timing: Quotation timing depends on project complexity, clarification requirements and manufacturing-partner availability. Expected timing is communicated during RFQ review.

Where AMG Coordinates Industrial Projects

AMG coordinates industrial projects across application environments that align with the five verified capability groups.

Industrial Facilities Custom enclosures, control cabinets, distribution cabinets, machined components and selected automation solutions for plants, factories, processing lines and warehouses.	Commercial Buildings Cabinets, distribution boards, control panels and supporting metalwork built to drawing for office towers, retail centres, hospitality and mixed-use developments.	Infrastructure Projects Control cabinets, distribution cabinets, custom enclosures and supporting copper or busbar work for transport, airports, ports, utilities and public facility developments.
Water & Environmental Systems Control cabinets, VFD cabinets, soft starters, outdoor enclosures and selected automation integration for pumping, treatment and environmental applications.	Renewable Energy & Energy Systems Cabinets, enclosures, copper and busbar components and selected control integration for solar, wind, storage and grid-connection projects.	OEM & Custom Electrical Projects Drawing-based cabinets, enclosures, copper components and custom industrial metal parts for OEMs, panel builders and project developers.

Why Buyers Work Through AMG

One RFQ Entry Point

A structured starting point across multiple manufacturing disciplines.

Capability-Based Matching

Projects are matched to manufacturing partners according to the actual drawing, specification and documentation requirements.

Technical Coordination

Drawing, specification and clarification requirements are organised across the sourcing process.

Project-Specific Confirmation

Capability and capacity are confirmed against the actual RFQ before quotation.

Multi-Partner Coordination

Where a project requires complementary manufacturing disciplines, AMG coordinates the sourcing conversation across partners.

Alternative Evaluation

Where appropriate, alternative manufacturing partners can be evaluated if the first match cannot support the required scope.

China Sourcing Interface

International buyers gain a structured interface to selected manufacturing partners in China.

Practical Buyer Value

For procurement and sourcing teams, the practical value is the front-end work: the RFQ intake, the requirement clarification, the supplier matching and the follow-up coordination. This is the work that consumes the most procurement time when sourcing from a multi-partner network — and the work that most often produces errors when it is fragmented across emails and individual supplier relationships.

Start With Your Drawing or RFQ

The recommended way to begin a project with AMG is to send your drawing, your BOM or a written RFQ through the channels below.

What to send

- Drawing (PDF, DWG, DXF, STEP)
- Bill of materials (BOM), if available
- Target quantity
- Material grade or specification
- Surface finish or coating requirements
- Application and operating environment
- Destination country
- Applicable standards
- Inspection and documentation requirements
- Project notes (target dates, trade terms, special constraints)

Primary channel — Submit Drawing / RFQ

<https://anchormatrixglobal.com/submit-rfq/>

Direct email

inquiry@anchormatrixglobal.com

Web

<https://anchormatrixglobal.com/>

Confidentiality note

Project information sent to AMG is used for RFQ review, supplier matching and sourcing coordination. If an NDA is required before detailed drawings are shared, please mention this when first contacting AMG.